

To whom it may concern

24. April 2009

This information is for assignment of different articles of wheel set greases for different clientele.

1. Product name:

The formulation RADSATZROLLENLAGERFETT (grade 400165934) is available as three different articles.

a) RADSATZROLLENLAGERFETT DB

Sales are only allowed to Deutsche Bahn respectively customers, which have a subpurchasing contract with the Deutsche Bahn or to those who can provide FES a supplying approval from the Deutsche Bahn. The costs for the quality inspection are covered by Deutsche Bahn.

b) RADSATZROLLENLAGERFETT GPFV

The product is technically inspected by the Deutsche Bahn. The costs for the quality inspection are charged from the Deutsche Bahn to the account of FES. Because of the charges from the Deutsche Bahn the selling price of RADSATZROLLENLAGERFETT GPFV is higher. FES provides a quality inspection certificate issued by Deutsche Bahn. The quality inspected product has to be used by customers, which do not fall in category 1a), apply the grease to wheelsets for the Deutsche Bahn and therefore need an approval from the Deutsche Bahn. The quality inspected product also has to be applied if the railway vehicle could be used on the railroad network of the Deutsche Bahn later.

c) RENOLIT RW 2 (old name RADSATZROLLENLAGERFETT)

This product has not passed an official quality inspection from Deutsche Bahn and is aimed for the distribution channels, which do not need an approval from Deutsche Bahn and do not fall in category 1a) and b).

The information of 1a) – 1c) have to be implemented in the purchaser's quality system procedure. All related persons have to be informed accordingly. For first orders to any purchasers we need to know the end customer and whether the Deutsche Bahn certificate is required. The purchaser of one of the above mentioned three different greases is responsible of the appropriate compliance for the first and following orders after the initial information letter.

This letter is to inform you both about your responsibilities and your legal obligations when ordering these products.


Ppa. Wolfgang Ludwig


i.A. Axel Adam